

Michigan Legacy Credit Union

75th Annual Meeting

April 26, 2022



Agenda

75th Annual Meeting
Tuesday, April 26, 2022

- I. Call to Order
- II. Verify Quorum
- III. Minutes: Tuesday, April 27, 2021
- IV. Approval of Financials
- V. Chairman's Report
- VI. CEO's Report
- VII. Treasurer's Report
- VIII. Old Business
- IX. New Business
- X. Election of Directors
- XI. Q&A
- XII. Adjournment

A Message from the Board Chair

Welcome to your 2022 Annual Meeting and Election of Michigan Legacy Credit Union. It's time to celebrate 75 years of locally owned and continued growth. While we take a moment to celebrate the past, our vision is firmly fixed on the future. 2021 was a big year for Michigan Legacy Credit Union. It was the first full year of our newly remodeled headquarters and the start of our construction on our new branch model in Flat Rock. Digital channels continue to increase each month, as member/owners adopt and utilize technology to perform financial transactions with ease. The staff continue to focus on providing the service level our owners expect and want, and quite frankly what is lacking in today's world. The staff has continued to work to achieve success for the credit union. The world is changing so quickly and the Board is excited that the vision cast five years ago, is so very relevant today and well into the future.

The credit union finished the year with healthy loan growth, loans grew by \$22,866,717 and our assets increased \$7,122,476.

The majority of loan growth was in mortgages and indirect auto lending.

The credit union remains financially strong with net worth of 8.76% as of December 31, 2021.

On behalf of the entire Board, I would like to thank the staff who continued to serve the members of Michigan Legacy Credit Union. The strategic vision of the Board and Executive team to implement various delivery channels to improve our members' lives, provided staff with the electronic tools and services to meet all financial needs.

Michigan Based, Member Owned since 1946.

Bruce Crossman,

Board Chair

A Message from the President/CEO

Michigan Legacy is extremely proud to be celebrating 75 years as a Michigan based an locally owned financial cooperative.

What an exciting time to be a provider of financial solutions for our member/owners. I would first like to thank our Board for the strategic vision to reimagine banking that will make Michigan Legacy Credit Union relevant for decades to come. A big thank you to our Michigan Legacy Team that is in the trenches each and every day answering your calls, processing your financial requests with expertise and a level of service you have come to expect.

Throughout the pandemic of the last two years, the staff have remained diligent in providing solutions to accommodate our member/owner's financial needs. The team has embraced the technology to not only serve our member/owners through the pandemic but into the future. Allowing our members to access their financial institution no matter where you are, home, work, vacation or stuck anywhere in the world.

The credit union continues to look for new technology and implement new ways to safeguard and protect your financial information and accounts.

I am extremely proud to report that in 2021, the credit union donated a total of \$53,000, to community charities and sponsored \$17,200 in organizations and schools events, all in an effort to help each one of our communities thrive.

Thank you to every owner for being part of your financial cooperative and sharing in the success. It is our pleasure to serve you.

Carma Peters,

President / CEO

Treasurer's Report

BKD Certified Accountants performed an annual audit for the fiscal year ending March 31, 2021 accompanied by an unqualified opinion letter dated June 21, 2021. A copy of the complete auditors' report is available for review upon request. An audit for the year ending March 31, 2022, is currently scheduled to be completed.

The balance sheet ending March 31, 2020 (unaudited), assets increased from \$221,442,857 to \$276,500,935; loans increased from \$ 107,522,916 to \$147,880,822; and member shares increased from \$197,465,309 to \$240,280,231; and net income totaled (\$1,084,732).

Regulatory net worth decreased slightly from 9.5% to 8.0% (NCUA defines 7.0% as well capitalized), the decrease is mainly due to the large increase in member assets.

Included in this document are the unaudited balance sheet and income statement for the calendar year ending March 31, 2021.

It is a pleasure to provide the solid financial report to the owners of Michigan Legacy Credit Union.

Jeanette McComb,

Treasurer

2021 Annual Meeting Minutes

74th Annual Meeting

Tuesday, April 27, 2021

- 1. Meeting was called to order** at 4:14 p.m.
- 2. CALL TO ORDER** – Bruce Crossman asked Director Wist if there was a quorum.
- There were 19 eligible members present at the meeting, Carma Peters **verified the presence of a quorum.**
- Bruce welcomed all the owners present to the meeting, and thanked the staff for a tremendous job during a very difficult time. Bruce reported the credit union provided payment deferrals and waived fees for members experiencing financial difficulties.
- 5. Minutes** – Ellen Samyn made a motion to waive the reading of the previous annual meeting minutes, John Wist seconded, motion carried.
- 6. Financial Report** – Ellen Samyn made a motion to waive the reading of the Treasurer's report, John Wist seconded, with no opposition motion carried.
- 7. New Business** – None presented
- 8. Nominating Committee** – John Wist Chair of the Nominating Committee, reported there were three incumbents for the three open board seats. John Wist made a motion to approve the nominees by acclamation. Ellen Samyn seconded, with no opposition motion carried.
- 9. Old Business** – With no Old Business, Bruce asked for a motion to adjourn.
- 10. Motion to Adjourn** at 4:24 p.m. by Jeanette McComb, Ellen Samyn seconded, motion carried.

John Wist,

Secretary Pro-tem

Financials

For the year ending
December 31, 2021

State of Financial Condition

Assets

Net Loans	\$	174,692,526
Cash	\$	10,034,619
Total Investments	\$	65,494,999
Other Assets	\$	17,869,909
Total Assets	\$	268,092,054

Liabilities & Equity

Notes payable	\$	10,000,000
Other Liabilities	\$	1,181,432
Brokered Certificates	\$	16,027,000
Members' Shares	\$	216,241,507
Total Liabilities	\$	243,449,939
Members' Equity	\$	24,642,115
Total Liabilities & Equity	\$	268,092,054

Statement of Operations

Interest Income

Total Interest on Loans	\$	5,971,322
Total Interest on Investments	\$	1,045,789
Total Interest Income	\$	7,017,111

Interest Expense

Total Dividends on Owner's Shares	\$	161,257
Dividends on Brokered Certificates	\$	711,550
Other Interest Expense	\$	133,138
Total Interest Expense	\$	1,005,945

Net Interest Income

Total Income	\$	11,515,204
Provision for Loan Losses	\$	630,195
Net Interest Income After Provision	\$	10,885,009
Total Non-Interest Income	\$	3,867,898

Non-Interest Expense

Salaries and Benefits	\$	3,830,876
Other Expenses	\$	5,428,725
Total Non-Interest Expense	\$	9,259,601
Net Income	\$	1,493,911



Financial Cooperative: 7 Principles

**Voluntary
& Open
Membership**

**Democratic
Member
Control**

**Economic
Participation**

**Autonomy &
Independence**

**Education,
Training &
Information**

**Cooperation
Among the
Cooperative**

**Concern for
Community**

Branch Projects

Wyandotte Remodel Opened
December 2020

Warren addition & branch remodel
Completed April 2021

Flat Rock
New branch model opening
Opened February 2022

Pontiac
Looking for new location , pending sale of
the building

Highland
Interior design in process and slight
rennovations to exterior with new signage

The Cooperative Difference

Financial products you need
with service you can trust.

Home Loans

Your home is the largest investment you will ever make, so turn to the people you trust. Our Mortgage staff is dedicated to communicate each step.

One of our owners showed us his analysis of the “super fast” national lender, and while the rate appeared lower, when factoring in all the higher costs Michigan Legacy was able to save this young couple thousands in interest on their first home.

Michigan Legacy’s mortgage volume increased when rates dropped. We met the challenge, offering specials to help members save even more money. Michigan Legacy paid \$277,700 in closing costs for our members who closed a mortgage loan with us as of December 31, 2020.

Human-focused technology

- We acted swiftly to encourage electronic transactions.
- Opened our new video banking service in May 2020
- Secure
- Do everything from the convenience of your home or phone
- Members 50+ years of age are the fastest to adopt the new technology
- New ATM’s that scan checks and cash
- Watch for new “Pay Me Now” feature

Products & Services

- Pay Anyone at Any Time
- Bill Pay schedule your recurring bills to never miss a payment and be hit with an unexpected fee
- Text us for all your needs at 248-409-3150
- More staff hired to answer your calls and texts
- Guaranteed call back before close of business
- Because all decisions are made locally, we can tailor-make your loan to fit your needs

Our Community Legacy

Giving back to the communities we serve. That's our legacy.

\$70,200.00

Impacting our local communities in 2021

\$250,766.70

distributed to our charities since 2010

\$17,200.00

Sponsorship of community and educational activities *Included in \$70,200- 2021 total.

\$1,500

Coats, gloves and boots provided to Detroit School in need

Stay Updated

Follow Michigan Legacy on social media

for the latest news (and chances to win prizes!)



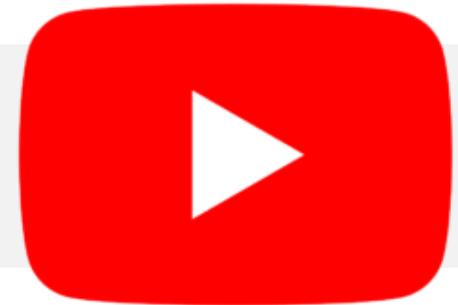
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Michigan Legacy Credit
Union



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Michigan Legacy Credit
Union

Board & Staff

Board of Directors

Bruce Crossman - Chair

Ron Grobbel - Vice Chair

Kevin Golden - Secretary

Jeanette McComb - Treasurer

Dan DiBardino

John Wist

Ellen Samyn

Nominating Committee

Jeanette McComb

Kevin Golden

Executive Team

Carma S. Peters - President/CEO

Gary Leach - Executive Vice President/COO

Leadership Team

Chrissy Hudzinski - Vice President of HR & Training

Pat Esper - Vice President of Card Services

Elizabeth Page - Vice President of IT & Facilities

Connie Jones - Vice President of Accounting

Thank you!

74th Annual Meeting

April 27, 2021

