

Michigan Legacy Credit Union

74th Annual Meeting

April 27, 2021



Agenda

74th Annual Meeting
Tuesday, April 27, 2021

- I. Call to Order
- II. Verify Quorum
- III. Minutes: Tuesday, August 25, 2020
- IV. Approval of Financials
- V. Chairman's Report
- VI. CEO's Report
- VII. Treasurer's Report
- VIII. Old Business
- IX. New Business
- X. Election of Directors
- XI. Q&A
- XII. Adjournment

A Message from the Board Chair

Welcome to your 2021 Annual Meeting and Election of Michigan Legacy Credit Union. For the safety of staff and members this year is again a virtual meeting. Despite the challenges facing our nation currently the credit union implemented many exciting changes. The last year found us working on continued branch improvements, for over 73 years, the credit union has committed to providing financial services at competitive prices, while still maintaining a high member service level.

The credit union finished the year with healthy loan growth, loans grew by \$46,633,205 and our shares increased \$34,331,789. The majority of loan growth was in mortgages and indirect auto lending. The credit union remains financially strong with net worth of 8.69% as of December 31, 2020.

On behalf of the entire Board, I would like to thank the staff who continued to serve the members of Michigan Legacy Credit Union during an unprecedented time in south east Michigan. The strategic vision of the Board and Executive team to implement various delivery channels to improve our members' lives, provided staff with the electronic tools and services to complete all financial requests.

Michigan Based, Member Owned since 1946.

Bruce Crossman,

Board Chair

A Message from the President/CEO

This past year the credit union faced many challenges and rose to the occasion. The challenges were many and constant. It was the foresight of the team in place to execute quickly and diligently, with the first and foremost initiative to keep staff and member/owners safe while providing essential financial services.

Michigan Legacy also remembers Sandy and Mike Campbell our former Board chair, who both passed away due to COVID 19 in early May of last year.

Throughout the difficulties of 2020, the Wyandotte branch was remodeled and an addition was added to the Warren office for the additional staff hired to serve our member/owners via the new video service and phone calls.

Coming in 2021, the new Flat Rock branch and the re-opening of the Warren lobby with the video kiosks. I am excited to report, members have adapted well and realize the convenience of being able to perform the same interactions with their mobile phones through our mobile app and desktop versions at home, while on vacation, or wherever you may be.

Thank you to every owner for being part of your financial cooperative and sharing in the success. It is our pleasure to serve you.

Carma Peters,

President / CEO

Treasurer's Report

BKD Certified Accountants performed an annual audit for the fiscal year ending March 31, 2020, accompanied by an unqualified opinion letter dated June 22, 2020. A copy of the complete auditors' report is available for review upon request. An audit for the year ending March 31, 2021 is currently scheduled to be completed.

The balance sheet ending March 31, 2019 (unaudited), assets increased from \$213,102,932 to \$221,442,857; loans increased from \$99,158,912; to \$107,522,916, and member shares increased from \$192,150,831 to \$197,465,309; and net income totaled (\$732,352).

Regulatory net worth decreased slightly from 9.6% to 9.5% (NCUA defines 7.0% as well capitalized), the decrease is mainly due to the large increase in member assets.

Included in this document are the unaudited balance sheet and income statement for the calendar year ending March 31, 2020.

It is a pleasure to provide the solid financial report to the owners of Michigan Legacy Credit Union.

Jeanette McComb,

Treasurer

2020 Annual Meeting Minutes

73rd Annual Meeting

Tuesday, August 25, 2020

1. **Meeting was called to order** at 3:04 p.m.
2. **CALL TO ORDER** – Bruce Crossman asked Secretary Golden if there was a quorum.
3. There were 23 eligible members present at the meeting, Carma Peters **verified the presence of a quorum.**
4. Bruce welcomed all the members present to the meeting, and thanked the staff for a tremendous job during a very difficult time. Bruce reported the Annual Meeting report will available on the website and emailed to those who RSVP'd.
5. **Minutes** – Ellen Samyn made a motion to waive the reading of the previous annual meeting minutes, Ron Grobbel seconded, motion carried.
6. **Financial Report** – Ellen Samyn made a motion to waive the reading of the Treasurer's report, Ron Grobbel seconded, with no opposition motion carried.
7. **New Business** – None presented
8. **Nominating Committee** – Jeanette McComb Chair of the Nominating Committee, reported there were two incumbents for the two open board seats. Jeanette made a motion to approve the nominees by acclamation. Ellen Samyn seconded, with no opposition motion carried.
9. **Old Business** – With no Old Business, Bruce asked for a motion to adjourn.
10. **Motion to Adjourn** at 3: 12 p.m. by Jeanette McComb, Ellen Samyn seconded, motion carried.

Kevin Golden,

Secretary

Financials

For the year ending
December 31, 2020

State of Financial Condition

Assets

Net Loans	\$	151,289,313
Cash	\$	5,350,391
Total Investments	\$	88,344,299
Other Assets	\$	2,238,956
Total Assets	\$	260,969,578

Liabilities & Equity

Notes payable	\$	10,698,078
Other Liabilities	\$	849,640
Brokered Certificates	\$	20,962,000
Members' Shares	\$	204,116,388
Total Liabilities	\$	11,547,718
Members' Equity	\$	24,343,472
Total Liabilities & Equity	\$	260,969,578



Statement of Operations

Interest Income

Total Interest on Loans	\$	5,862,500
Total Interest on Investments	\$	1,400,862
Total Interest Income	\$	7,263,362

Interest Expense

Total Dividends on Owner's Shares	\$	143,190
Dividends on Brokered Certificates	\$	737,391
Other Interest Expense	\$	195,153
Total Interest Expense	\$	1,075,734

Net Interest Income

Net Interest Income	\$	6,187,628
Provision for Loan Losses	\$	438,448
Net Interest Income After Provision	\$	5,749,180
Total Non-Interest Income	\$	3,498,414

Non-Interest Expense

Salaries and Benefits	\$	4,473,026
Other Expenses	\$	3,873,082
Total Non-Interest Expense	\$	8,346,108
Net Income	\$	901,486

In Memorial

*Death leaves a heartache no one can heal.
Love leaves a memory no one can steal.*



Sandy M

Sandy passed away May 4, 2020. Sandy started in Pontiac as a teller. In July of 2015, Sandy worked in the Call Center and Accounting. Sandy was remembered for her laugh, smile and the service she provided our member/owners



Michael Campbell

Michigan Legacy also remembers Mike Campbell. Mike passed away May 7, 2020. Mike served as the Board Chair for many years, retiring from the Board in 2013.

Financial Cooperative: 7 Principles

**Voluntary
& Open
Membership**

**Democratic
Member
Control**

**Economic
Participation**

**Autonomy &
Independence**

**Education,
Training &
Information**

**Cooperation
Among the
Cooperative**

**Concern for
Community**

New Branch Opened July 6, 2020



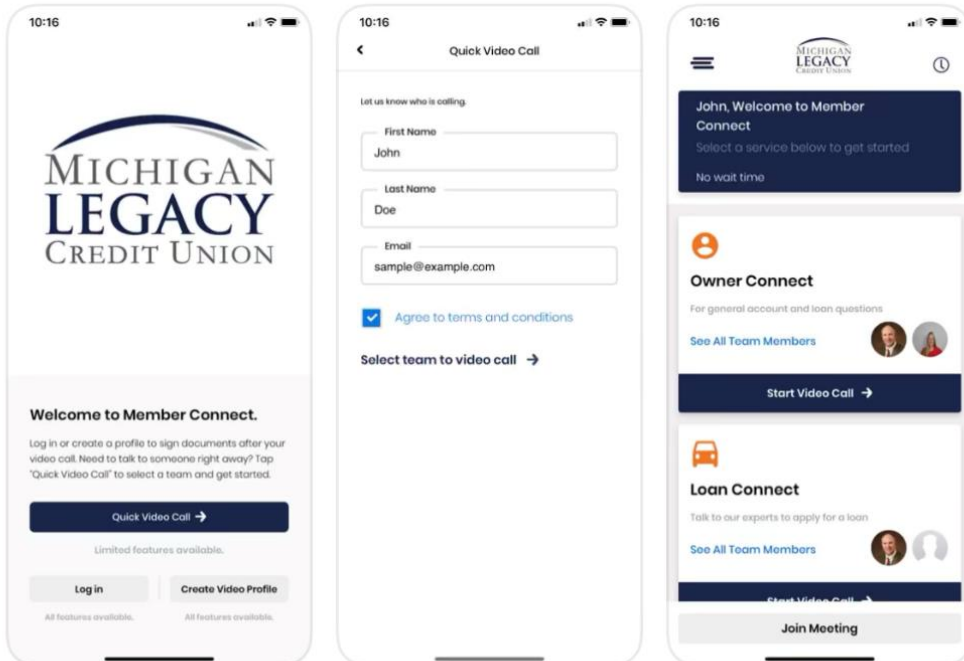
Michigan Legacy M...
Finance

OPEN

Michigan Legacy Member Connect is now available on the Apple App Store and Google Play Store!

Click this link to try it for yourself:

https://main.financialtown.com/michlegcu/instant_call



Branch Projects

Wyandotte Remodel Opened
December 2020

**Warren addition & branch
remodel**
Opening April 2021

Flat Rock
New branch model opening
Fall 2021

Pontiac
Looking for new location , pending sale of
the building

Garden City
Complete rebuild in the same location

Highland
Evaluating a new location vs. current
location new build on same lot

The Cooperative Difference

Financial products you need
with service you can trust.

Home Loans

Your home is the largest investment you will ever make, so turn to the people you trust. Our Mortgage staff is dedicated to communicate each step.

One of our owners showed us his analysis of the “super fast” national lender, and while the rate appeared lower, when factoring in all the higher costs Michigan Legacy was able to save this young couple thousands in interest on their first home.

Michigan Legacy’s mortgage volume increased when rates dropped. We met the challenge, offering specials to help members save even more money. Michigan Legacy paid \$277,700 in closing costs for our members who closed a mortgage loan with us as of December 31, 2020.

Human-focused technology

- We acted swiftly to encourage electronic transactions.
- Opened our new video banking service in May 2020
- Secure
- Do everything from the convenience of your home or phone
- Members 50+ years of age are the fastest to adopt the new technology
- New ATM’s that scan checks and cash
- Watch for new “Pay Me Now” feature

Products & Services

- Pay Anyone at Any Time
- Bill Pay schedule your recurring bills to never miss a payment and be hit with an unexpected fee
- Text us for all your needs at 248-409-3150
- More staff hired to answer your calls and texts
- Guaranteed call back before close of business
- Because all decisions are made locally, we can tailor-make your loan to fit your needs

Our Community Legacy

Giving back to the communities we serve. That's our legacy.

\$25,753.73

Impacting our local communities in 2020

\$180,566.70

distributed to our charities since 2010

500+

Book donations to local elementary children and libraries in 2020

3,500

Bottles of hand sanitizers distributed

Board & Staff

Board of Directors

Bruce Crossman - Chair

Ron Grobbel - Vice Chair

Kevin Golden - Secretary

Jeanette McComb - Treasurer

Elizabeth Stucki

Dan DiBardino

John Wist

Ellen Samyn - Associate Director

Nominating Committee

Kevin Golden

John Wist

Executive Team

Carma S. Peters - President/CEO

Gary Leach - Executive Vice President/COO

Leadership Team

Chrissy Hudzinski - Vice President of Operations

Jessica Schaffner - Vice President of HR & Training

Pat Esper - Vice President of Card Services

Elizabeth Page - Vice President of IT & Facilities

Connie Jones - Vice President of Internal Audit

Stay Updated

Follow Michigan Legacy on social media

for the latest news (and chances to win prizes!)



MichiganLegacyCU



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Thank you!

74th Annual Meeting

April 27, 2021

